

UNITED WAY OF GLOUCESTER COUNTY, INC.
FINANCIAL STATEMENTS
SUPPLEMENTAL INFORMATION
AND
INDEPENDENT AUDITORS' REPORT
FOR THE YEARS ENDED JUNE 30, 2025 and 2024

UNITED WAY OF GLOUCESTER COUNTY, INC.

INDEX

Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Position	3
Statements of Activities	4 – 5
Statements of Functional Expenses	6 – 7
Statements of Cash Flows	8
Notes to Financial Statements	9 – 16
Supplemental Information	
Schedule of Investments	17
Schedule of Budget to Actual	18

Paul Verna, CPA
Managing Partner

Timothy J. Battista
Senior Partner



Robert J. Verna
Founder

Kerry Andrew Revelas, CPA
Senior Partner

Alex Zaslow, CPA
Partner

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
United Way of Gloucester County, Inc.
Thorofare, New Jersey

Opinion

We have audited the accompanying financial statements of United Way of Gloucester County, Inc. (a Not-for-Profit Organization), which comprise the statements of financial condition as of June 30, 2025 and 2024, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Gloucester County, Inc. as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Gloucester County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Gloucester County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

RV Professional Building • 105 Jessup Road • Thorofare, NJ 08086-2138
Media Professional Building • 104-106 W. Front Street • Media, PA 19063-3208
Ballard Professional Building • 111 Ballard Avenue • Pitman, NJ 08071
Phone. 856.384.8400 • Fax. 856.384.1622



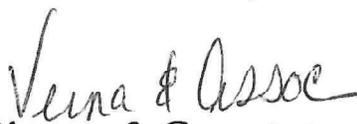
In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Gloucester County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Gloucester County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Investments and Budget to Actual presented on pages 17 and 18 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.


Verna & Associates

Thorofare, New Jersey
September 24, 2025

UNITED WAY OF GLOUCESTER COUNTY, INC.
STATEMENTS OF FINANCIAL POSITION
JUNE 30,

	2025	2024
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,075,449	\$ 997,800
Due from US Treasury	10,840	10,840
Grants Receivable	61,933	48,468
Investments	1,255,435	1,201,411
Promises to Give Receivable, net of allowance	187,986	170,117
TOTAL CURRENT ASSETS	2,591,643	2,428,636
 PROPERTY, PLANT & EQUIPMENT		
Land	110,400	110,400
Building	440,410	440,410
Improvements	6,163	6,163
Computer Equipment	51,346	51,346
Office Equipment	32,993	32,993
	641,312	641,312
Accumulated Depreciation	(375,158)	(362,681)
NET PROPERTY, PLANT & EQUIPMENT	266,154	278,631
 OTHER ASSETS		
Security Deposits	435	435
TOTAL OTHER ASSETS	435	435
TOTAL ASSETS	\$ 2,858,232	\$ 2,707,702
 LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accrued Expenses	\$ 29,280	\$ 17,069
Accrued Compensated Absences	10,679	10,758
Allocations Payable	321,164	320,420
Donor Choice Payable	98,068	101,958
TOTAL CURRENT LIABILITIES	459,191	450,205
 NET ASSETS		
Without Donor Restrictions	2,182,297	2,040,753
With Donor Restrictions	216,744	216,744
TOTAL NET ASSETS	2,399,041	2,257,497
TOTAL LIABILITIES AND NET ASSETS	\$ 2,858,232	\$ 2,707,702

The accompanying notes are an integral part of the financial statements.

UNITED WAY OF GLOUCESTER COUNTY, INC.
STATEMENTS OF ACTIVITIES
FOR THE FISCAL YEARS ENDED JUNE 30,

	2025			2024		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE						
Public Support						
Gross Campaign Results	\$ 673,239	\$ -	\$ 673,239	\$ 665,227	\$ -	\$ 665,227
Less donor designations	(131,069)	-	(131,069)	(147,107)	-	(147,107)
Grants	154,500	-	154,500	149,500	-	149,500
Special Events	109,829	-	109,829	37,075	-	37,075
Bequest Revenue	65,087	-	65,087	-	-	-
	<u>871,586</u>	<u>-</u>	<u>871,586</u>	<u>704,695</u>	<u>-</u>	<u>704,695</u>
Revenue						
Investment Income	71,930	-	71,930	80,751	-	80,751
Miscellaneous	-	-	-	6	-	6
	<u>71,930</u>	<u>-</u>	<u>71,930</u>	<u>80,757</u>	<u>-</u>	<u>80,757</u>
TOTAL PUBLIC SUPPORT AND REVENUE	<u>\$ 943,516</u>	<u>\$ -</u>	<u>\$ 943,516</u>	<u>\$ 785,452</u>	<u>\$ -</u>	<u>\$ 785,452</u>

The accompanying notes are an integral part of the financial statements.

UNITED WAY OF GLOUCESTER COUNTY, INC.
STATEMENTS OF ACTIVITIES
FOR THE FISCAL YEARS ENDED JUNE 30,

	2025			2024		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
EXPENSES						
Program Services						
Gross Funds Awarded/Distributed (less Donor Designations)	\$ 421,212	\$ -	\$ 421,212	\$ 436,228	\$ -	\$ 436,228
Net Funds Awarded/Distributed	(131,069)	-	(131,069)	(147,107)	-	(147,107)
	<u>290,143</u>	<u>-</u>	<u>290,143</u>	<u>289,121</u>	<u>-</u>	<u>289,121</u>
Agency and community relations	76,978	-	76,978	90,085	-	90,085
Donor Relations	87,704	-	87,704	86,073	-	86,073
Community initiatives/problem solving	102,251	-	102,251	129,624	-	129,624
Women's Leadership Council	-	-	-	490	-	490
	<u>266,933</u>	<u>-</u>	<u>266,933</u>	<u>306,272</u>	<u>-</u>	<u>306,272</u>
Total Program Services	<u>557,076</u>	<u>-</u>	<u>557,076</u>	<u>595,393</u>	<u>-</u>	<u>595,393</u>
Supporting Services						
Management and General	98,426	-	98,426	75,276	-	75,276
Fundraising	138,102	-	138,102	133,123	-	133,123
United Way Worldwide Dues	8,369	-	8,369	10,765	-	10,765
	<u>244,896</u>	<u>-</u>	<u>244,896</u>	<u>219,164</u>	<u>-</u>	<u>219,164</u>
Total Supporting Services	<u>801,972</u>	<u>-</u>	<u>801,972</u>	<u>814,557</u>	<u>-</u>	<u>814,557</u>
Total Expenses	<u>141,544</u>	<u>-</u>	<u>141,544</u>	<u>(29,105)</u>	<u>-</u>	<u>(29,105)</u>
Increase (Decrease) in Net Assets	<u>2,040,753</u>	<u>216,744</u>	<u>2,257,497</u>	<u>2,069,858</u>	<u>216,744</u>	<u>2,286,602</u>
Net Assets - Beginning of Year	<u>2,182,297</u>	<u>\$ 216,744</u>	<u>\$ 2,399,041</u>	<u>\$ 2,040,753</u>	<u>\$ 216,744</u>	<u>\$ 2,257,497</u>
NET ASSETS - END OF YEAR	<u><u>\$ 2,182,297</u></u>	<u><u>\$ 216,744</u></u>	<u><u>\$ 2,399,041</u></u>	<u><u>\$ 2,040,753</u></u>	<u><u>\$ 216,744</u></u>	<u><u>\$ 2,257,497</u></u>

The accompanying notes are an integral part of the financial statements.

**UNITED WAY OF GLOUCESTER COUNTY
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE FISCAL YEAR ENDED JUNE 30, 2025**

	PROGRAM SERVICES					SUPPORTING SERVICES				Total 2025
	Agency & Community Relations	Donor Relations	Community Initiatives/ Problem Solving	Women's Leadership Council	TOTAL	Management and General	Fundraising	UWW Dues	Total	
EXPENSES										
Allocations/Awards (Less Donor Designation)	\$ 421,212 (131,069)	\$ - -	\$ - -	\$ - -	\$ 421,212 (131,069)	\$ - -	\$ - -	\$ - -	\$ - -	\$ 421,212 (131,069)
Sub-Total	290,143	-	-	-	290,143	-	-	-	-	290,143
Salaries and Wages	37,603	42,842	49,949	-	130,394	48,080	67,460	-	115,540	245,934
Employee Benefits	3,903	4,447	5,185	-	13,535	4,991	7,003	-	11,995	25,530
Payroll Service	365	416	485	-	1,266	467	655	-	1,123	2,389
Payroll Taxes	3,060	3,487	4,065	-	10,612	3,913	5,490	-	9,403	20,015
Sub-Total	44,931	51,192	59,684	-	155,807	57,451	80,609	-	138,060	293,868
Annual Dinner / Kickoff	73	84	97	-	254	94	132	-	226	480
Building and Equipment Maintenance and Purchases	1,388	1,581	1,843	-	4,812	1,774	2,489	-	4,263	9,075
Campaign Expenses	3,352	3,819	4,453	-	11,624	4,286	6,014	-	10,300	21,924
Community Outreach	1,628	1,855	2,163	-	5,646	2,082	2,921	-	5,003	10,649
Depreciation	1,908	2,173	2,534	-	6,615	2,439	3,422	-	5,861	12,476
Dues and Subscriptions	185	211	246	-	642	237	332	-	569	1,211
Insurance	1,856	2,114	2,465	-	6,435	2,373	3,329	-	5,702	12,137
Occupancy	1,157	1,319	1,537	-	4,013	1,480	2,076	-	3,556	7,569
Office Equipment Repairs and Maintenance	1,994	2,272	2,648	-	6,914	2,549	3,577	-	6,126	13,040
Other Expenses	683	778	907	-	2,368	873	1,225	-	2,098	4,466
Postage and Shipping	(47)	(54)	(63)	-	(164)	(61)	(85)	-	(146)	(310)
Printing	704	802	935	-	2,441	900	1,263	-	2,163	4,604
Professional Fees	3,460	3,942	4,596	-	11,998	4,424	6,208	-	10,632	22,630
Special Grants and Programs	10,952	12,478	14,548	-	37,978	14,003	19,648	-	33,651	71,629
Supplies	529	602	702	-	1,833	676	949	-	1,625	3,458
Telephone	1,157	1,319	1,537	-	4,013	1,480	2,076	-	3,556	7,569
Travel and Transportation	1,068	1,217	1,419	-	3,704	1,366	1,917	-	3,283	6,987
Sub-Total	32,047	36,512	42,567	-	111,126	40,975	57,493	-	98,468	209,594
United World Wide and Associated Dues	-	-	-	-	-	-	-	8,369	8,369	8,369
Total expenses	\$ 367,121	\$ 87,704	\$ 102,251	\$ -	\$ 557,076	\$ 98,426	\$ 138,102	\$ 8,369	\$ 244,896	\$ 801,974

The accompanying notes are an integral part of the financial statements.

UNITED WAY OF GLOUCESTER COUNTY
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE FISCAL YEAR ENDED JUNE 30, 2024

	PROGRAM SERVICES					SUPPORTING SERVICES				Total 2024
	Agency & Community Relations	Donor Relations	Community Initiatives/ Problem Solving	Women's Leadership Council	TOTAL	Management and General	Fundraising	UWW Dues	Total	
EXPENSES										
Allocations/Awards (Less Donor Designation)	\$ 436,228 (147,107)	\$ - -	\$ - -	\$ - -	\$ 436,228 (147,107)	\$ - -	\$ - -	\$ - -	\$ - -	\$ 436,228 (147,107)
Sub-Total	289,121	-	-	-	289,121	-	-	-	-	289,121
Salaries and Wages	44,959	42,957	64,693	-	152,609	37,568	66,438	-	104,006	256,615
Employee Benefits	4,168	3,982	5,997	-	14,147	3,483	6,159	-	9,642	23,789
Payroll Service	392	375	564	-	1,331	328	580	-	908	2,239
Payroll Taxes	3,652	3,489	5,254	-	12,395	3,051	5,396	-	8,447	20,842
Sub-Total	53,171	50,803	76,508	-	180,482	44,430	78,573	-	123,003	303,485
Annual Kick-off Dinner	1,014	969	1,459	-	3,442	847	1,498	-	2,345	5,787
Building and Equipment Maintenance and Purchases	1,740	1,663	2,504	-	5,907	1,454	2,572	-	4,026	9,933
Campaign Expenses	2,341	2,237	3,368	-	7,946	1,956	3,460	-	5,416	13,362
Community Outreach	256	244	368	-	868	214	378	-	592	1,460
Depreciation	2,186	2,089	3,145	-	7,420	1,827	3,230	-	5,057	12,477
Dues and Subscriptions	220	210	316	-	746	184	325	-	509	1,255
Insurance	2,272	2,171	3,269	-	7,712	1,898	3,357	-	5,255	12,967
Occupancy	1,455	1,390	2,094	-	4,939	1,216	2,150	-	3,366	8,305
Office Equipment Repairs and Maintenance	1,412	1,349	2,032	-	4,793	1,180	2,087	-	3,267	8,060
Other Expenses	673	643	968	-	2,284	562	994	-	1,556	3,840
Postage and Shipping	477	456	687	-	1,620	399	706	-	1,105	2,725
Printing	832	795	1,197	-	2,824	695	1,230	-	1,925	4,749
Professional Fees	3,976	3,799	5,721	-	13,496	3,322	5,875	-	9,197	22,693
Special Grants and Programs	14,888	14,225	21,423	-	50,536	12,441	22,001	-	34,442	84,978
Special Projects	-	-	-	490	490	-	-	-	-	490
Supplies	1,004	959	1,445	-	3,408	839	1,483	-	2,322	5,730
Telephone	1,118	1,068	1,609	-	3,795	934	1,652	-	2,586	6,381
Travel and Transportation	1,050	1,003	1,511	-	3,564	878	1,552	-	2,430	5,994
Sub-Total	36,914	35,270	53,115	490	125,790	30,847	54,550	-	85,398	211,186
United World Wide and Associated Dues	-	-	-	-	-	-	-	10,765	10,765	10,765
Total expenses	\$ 379,206	\$ 86,073	\$ 129,624	\$ 490	\$ 595,393	\$ 75,278	\$ 133,123	\$ 10,765	\$ 219,167	\$ 814,557

The accompanying notes are an integral part of the financial statements.

UNITED WAY OF GLOUCESTER COUNTY, INC.
STATEMENTS OF CASH FLOWS
FOR THE FISCAL YEARS ENDED JUNE 30,

	2025	2024
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	\$ 141,544	\$ (29,105)
Adjustments to Reconcile Increase (Decrease) in Net Assets to Net Cash Provided by (Used In) Operating Activities:		
Depreciation	12,476	12,477
Unrealized (Gains) Losses on Investments	226	(862)
Changes in operating assets and liabilities:		
(Increase) Decrease in promises to give receivable	(17,869)	35,245
(Increase) Decrease in grant receivable	(13,465)	8,236
Increase (Decrease) in accrued expenses	12,213	(5,466)
Increase (Decrease) in accrued compensated absences	(79)	1,219
(Decrease) in allocation and donor choice payables	(3,147)	(24,134)
TOTAL ADJUSTMENTS	(9,645)	26,715
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	131,899	(2,390)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase and reinvestment of investments	(54,249)	(831,257)
Proceeds from sale of investments	-	773,419
NET CASH (USED IN) INVESTING ACTIVITIES	(54,249)	(57,838)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	77,650	(60,228)
CASH AND CASH EQUIVALENTS - BEGINNING OF FISCAL YEAR	997,800	1,058,028
CASH AND CASH EQUIVALENTS - END OF FISCAL YEAR	\$ 1,075,450	\$ 997,800
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
During the fiscal year, cash was paid for the following:		
Interest	\$ -	\$ -
Income taxes	\$ -	\$ -

The accompanying notes are an integral part of the financial statements.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 1 – Business and Nature of Activities

The United Way of Gloucester County, Inc., (the “Agency”) a not-for-profit organization and exempt from federal and state of New Jersey income taxes under Code Section 501(c)(3), is a fund-raising organization whose mission is to be the leader in building community capacity to foster individual’s well-being in the Gloucester County area.

Note 2 – Summary of Significant Accounting Policies

Method of Accounting

The Agency maintains its books and records on the accrual basis of accounting. The accompanying financial statements have been prepared on the accrual basis, in which revenues and gains are recognized when earned and expenses and losses are recognized when incurred.

Basis of Presentation

The Agency is a not-for-profit entity and follows the specialized accounting and reporting principles outlined in ASC 958, *Financial Statements of Not-For-Profit Organizations*. Under ASC 958, the Corporation is required to report information regarding its financial position and activities according to two (2) classes of net assets; net assets with donor restriction and net assets without donor restrictions.

It is the policy of the Agency to report donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted revenue.

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. These assets are available to support the Agency’s activities and operations at the discretion of the Agency with the oversight of the Board of Directors. As of June 30, 2025 and 2024, the Agency had net assets without donor restriction of \$2,182,297 and \$2,040,753, respectively.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed (or certain grantor) restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. As of June 30, 2025 and 2024, the Agency had net assets with donor restrictions of \$216,744 and \$216,744, respectively.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The policy of the Agency is to expense immaterial amounts under \$2,500 and capitalize individual items in excess of \$2,500. Expenditures for maintenance, repairs and minor renewals are charged to operations. Depreciation expense for the fiscal years ended June 30, 2025 and 2024 was \$12,476 and \$12,477, respectively.

Income Taxes

United Way of Gloucester County, Inc. is exempt from federal and state income taxes under Internal Revenue Service Code Section 501(c)(3) and New Jersey revenue Code Section 54:10A-3. As such, no provision for federal and state income tax has been made in the accompanying financial statements. In addition, these code sections enable the Corporation to accept donations which qualify as charitable contributions to the donor.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 2 – Summary of Significant Accounting Policies (Continued)

Property, Plant, and Equipment

Property, plant, and equipment are recorded at cost. Depreciation is provided using the straight-line method with ranges of estimated useful lives as set forth below:

	<u>Years</u>
Building	39
Building Improvements	39
Equipment	3-5
Furniture and Fixtures	5-7

Contributions

In accordance with ASC 958-605 *Accounting for Contributions Received and Contributions Made*, contributions received are recorded as “With Donor Restrictions” or “Without Donor Restrictions” depending on the existence and/or nature of the donor restriction. Contributions with donor restricted, such as time or purpose restrictions, are recorded as net assets with donor restrictions. When donor-imposed restrictions expire, or as a donor-imposed purpose restriction is fulfilled, net assets with donor restrictions are released to net assets without donor restrictions.

Fund Drives

The Agency conducts an annual campaign for the support of partner agencies and other community services including direct service programs and community initiatives. Funds raised are allocated annually with periodic supplements to partner agencies, United Way operations and other program services. Promises to give are considered available for unrestricted use unless specifically restricted by the donor. Agencies, such as the United Way have the option of including agency funds in gross revenue, then deducting those funds as reduction in revenue rather than as an expense. The treatment is necessary when donors designate specific agencies, or other United Way locations, as the beneficiary of those funds. The Agency has elected to report choice designations as a reduction in gross campaign revenue.

Contributions are recorded at their fair market value on the date of said contribution. Promises to give, less a credit loss allowance for uncollectible accounts, are recorded as receivables in the year made. Promises to give are deemed uncollectible and are written off if not received within two (2) years. A weighted average, based on past experiences, is used as a basis for determining the current year estimated credit loss allowance. The uncollectible credit loss allowance used by the Agency during the fiscal years ended June 30, 2025 and 2024 was 7.5% and 7.5%, respectively.

Investments

All the Agency’s investments consist of FDIC insured brokered certificates of deposits and treasury money market funds. The certificates of deposit are valued at fair value plus accrued interest and the money market funds are valued at cost.

The Agency did not have any recognized revenue from the ASC 606 Standard for the years ended June 30, 2025 and 2024, respectively.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 2 – Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Agency follows the requirements in the Financial Accounting Standards Board’s Accounting Standard Codification (ASC) Topic 606, Revenue from Contracts with Customers. ASC 606 requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods.

In accordance with Accounting Standards Codification (ASC) 606, revenue is recognized in accordance with a five-step model: (i) identify the contract with the customer; (ii) identify the performance obligations in the contract; (iii) determine the contract price; (iv) allocate the transaction price; and (v) recognize revenue as each performance obligation is satisfied. If it is determinable that a contract with enforceable rights and obligations do not exist, revenues are deferred until all criteria for an enforceable contract are met.

Support and Revenue

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law. Expenses are recorded as decreases in net assets without donor restrictions.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and services benefited. The allocations are based on the number of hours employees spend on each function during the year, and represent the following percentages:

<u>PROGRAM</u>	<u>2025</u>	<u>2024</u>
Agency Relations & Community Initiative	15%	18%
Donor Relations	18%	17%
Community Problem Solving	20%	25%
Management & General	20%	15%
Fundraising	<u>27%</u>	<u>25%</u>
Total	<u>100%</u>	<u>100%</u>

Cash Flow Information

The Agency considers all short-term and highly liquid debt instruments with an original maturity of three (3) months or less to be cash equivalents.

Reclassification

Certain prior year amounts were reclassified to conform to the current year’s presentation.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 3 – Promises to Give Receivable

Promises to give receivable consist of unconditional promises to give and are recorded in the year the promise is made. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future periods are recorded at their estimated value. An allowance for uncollectible promises to give is recorded at the time the promise to give is made. This allowance is revised periodically when conditions indicate changes in facts and circumstances. The allowance was \$47,949, \$46,578 and \$45,041 for the years ended June 30, 2025, 2024 and 2023, respectively. The allowance is estimated at 7.5% of the promises to give made, based on past years' history.

Conditional promises to give, which are promises with a measurable performance or barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met.

Note 4 – Investments

Investments consist of Brokered Certificates of Deposit and Treasury Money Market Funds held with various financial institutions. Maturity dates all end in September 2025 with interest rates ranging from 4.3% to 4.35% on both CD's for the year ended June 30, 2025. Maturity dates range from September 2024 through March 2025 with an interest rate of 5.4% on all Certificates for the year ended June 30, 2024.

	<u>2025</u>	<u>2024</u>
Certificates of Deposit	\$ 488,846	\$ 724,593
Treasury Money Market	<u>766,589</u>	<u>476,818</u>
Total Investments	<u>\$ 1,255,435</u>	<u>\$ 1,201,411</u>

Investment income is comprised of the following as of June 30,

	<u>2025</u>	<u>2024</u>
Interest Income	\$ 16,787	\$ 44,773
Dividend Income	26,775	21,213
Realized and Unrealized Gains	<u>28,368</u>	<u>14,765</u>
Total	<u>\$ 71,930</u>	<u>\$ 80,751</u>

Note 5 - Fair Value Measurement

Fair value is the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level disclosure hierarchy has been established to indicate the level of judgment used to estimate fair value measurements:

Level 1 – Uses unadjusted quoted prices that are available in active markets for identical assets or liabilities as of the reporting date.

Level 2 – Uses inputs other than Level 1 that are either directly or indirectly observable as of the reporting date through correlation with market data, including quoted prices for similar assets and liabilities in active markets and quoted prices in markets that are not active. Level 2 also includes assets and liabilities valued using models or other pricing methodologies that do not require significant judgment because the input assumptions used in the models, such as interest rates and volatility factors, are corroborated by readily observable data.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 5 - Fair Value Measurement (Continued)

Level 3 – Uses inputs that are unobservable, supported by little or no market activity and reflect significant management judgment. These values are generally determined using pricing models that utilize management’s estimates of market participant assumptions. The Agency does not have any Level 3 assets.

The asset’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The Organization invests in CDs traded in the financial markets. These brokered CDs are valued by the custodian bank based on observing transactions involving similar CDs and interest rate changes. They are Level 2 investments. The methodology utilized produces an estimate of an existing CD’s fair value that may not exactly match the price if the CD is sold in a secondary market.

	Fair Value at June 30, 2025			
Measured at Fair Value June 30, 2025	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Brokered certificates of deposit	\$ 488,846	\$ -	\$ 488,846	\$ -

	Fair Value at June 30, 2024			
Measured at Fair Value June 30, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Brokered certificates of deposit	\$ 724,593	\$ -	\$ 724,593	\$ -

Investments also include Treasury money market funds which are carried at cost. (See Note 4)

Included in Level 1 are all cash and cash equivalents, receivables, and accrued expenses, and other current liabilities carried at cost on the balance sheet, which approximate fair value due to their short-term, highly liquid nature. The Agency, on an annual basis, will determine if the current valuation techniques used in the fair value measurements are still appropriate and evaluate and adjust the observable inputs used in the fair value measures based on current market conditions and third-party information are appropriate. There were no changes to this measurement in 2025.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 6 – Donated Materials and Services

Donated services are recognized as contributions if the services create or enhance non-financial assets, or require specialized skills performed by people with said skills and would have otherwise been purchased by the Agency. Volunteers may have also provided fund raising services throughout the year. Those costs have not been recognized in the financial records as they do not meet the criteria set forth by the accounting and reporting standards prescribed for not-for-profit organizations.

During the fiscal year ended June 30, 2025 and 2024, there were no services donated to the Agency.

Note 7 - Concentration of Credit Risk

The Agency maintains its cash balances in financial institutions located in Southern New Jersey. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2025 and 2024, the Agency had credit risk arising out of excess deposits in the approximate amount of \$1,834,000 and \$1,727,000 respectively.

The Agency had approximately 30%, 15%, and 13% from three (3) contributors and 27%, 14%, 12% and 11% from four (4) contributors of total promises to give receivable for the years ended June 30, 2025 and 2024, respectively.

Note 8 – Allocations Payable

Allocations payable represent amounts allocated to the United Way partner agencies as determined by the Board of Directors on an annual basis. It is the policy of the Agency to report donor choice designations as a reduction to gross campaign revenue.

Note 9 – Pension Plan

The Agency adopted a defined contribution 401K retirement plan effective July 1, 1997. The plan covers all full-time employees who are at least twenty-one (21) years old and have at least one (1) year of service with the Agency. Employees with prior not-for-profit experience within the past three (3) years are immediately eligible upon employment with the Agency. Eligible employees may contribute up the maximum amount allowed by the Internal Revenue Service. The Agency will match 100% of the first three percent (3%) of an employee's deferral. In addition, the Agency has a discretionary five percent (5%) contribution for all employees. The Agency contributed \$6,357 and \$5,927 for the years ended June 30, 2025 and 2024, respectively. The Agency did not make any discretionary contributions for the years ended June 30, 2025 and 2024, respectively. These expenses are included in the employee benefits on the Statement of Functional Expenses.

Note 10 – Accrued Absences

Employees of the Agency are permitted to accrue sick and vacation time earned during the fiscal year. Agency policy mandates that a maximum of 40 sick days may be carried over to future fiscal years indefinitely. However, upon termination of employment, time earned will not be paid out via wages, as they are deemed lost. In addition, the Agency's policy does not allow for vesting of sick time. Hence, no liability has been established for accrued sick time.

**UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024**

Note 10 – Accrued Absences (Continued)

Vacation time is earned based on length of service with the Agency. The Agency’s policy is to allow five (5) carryover days of vacation time earned to the subsequent fiscal year. Employees will be paid for the amount of vacation time earned but not taken upon termination of employment. A total of \$10,679 and \$10,758 of accrued compensated absences have been recorded for the fiscal years ended June 30, 2025 and 2024, respectively.

Note 11 – Net Assets - With Donor Restrictions

Net assets with donor restrictions consists of contributions received for the transportation initiative program. The balance as of June 30, 2025 and 2024 was \$216,744 and \$216,744, respectively. (See also Note 13)

Note 12 – Net Assets Board Designated – Without Donor Restrictions

The Board of Directors has designated, from net assets without donor restrictions the following amounts for future use. Under generally accepted accounting principles, these amounts are included in nets assets without donor restrictions. At June 30, the following amounts have been board designated:

	<u>2025</u>	<u>2024</u>
Agency Emergency Fund	\$ 575	\$ 575
Building and Equipment Reserve	38,725	38,725
Emergency Allocation	<u>6,808</u>	<u>6,808</u>
 Total	 <u>\$ 46,108</u>	 <u>\$ 46,108</u>

Note 13 – Transactions with Affiliates

The Agency remits dues to United Way Worldwide for the use of the nationally recognized United Way brand and various support activities to achieve its mission. Dues expenses incurred were \$8,119 and \$10,190 for the fiscal years ended June 30, 2025 and 2024, respectively.

Note 14 – Gloucester County Transportation

In June 2024, the Agency was awarded a grant of \$149,500 through the Gloucester County Special Transportation via The American Recovery Act. In 2025, the Agency received another grant of \$154,500 from the Gloucester County Special Transportation.

Grants receivable from the Gloucester County Special Transportation were \$61,933 and \$48,468 for the fiscal years ended June 30, 2025 and 2024, respectively.

Note 15 – Bequest Revenue

The Agency was awarded a bequest from the John & Thelma Garrity Charitable Remainder Unitrust in February 2024. The bequest had no donor restrictions. The funds stayed with the trust until such time as all legal proceedings were finalized. The legal proceedings were completed in May of 2025, at which time the Agency received funds in the amount of \$65,087.

UNITED WAY OF GLOUCESTER COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEARS ENDED JUNE 30, 2025 and 2024

Note 16 – Liquidity and Reserves

	<u>2025</u>	<u>2024</u>
Cash and Cash Equivalents	\$ 1,075,449	\$ 997,800
Due from US Treasury	10,840	10,840
Grants Receivable	61,933	48,468
Investments	1,255,435	1,201,411
Promises to Give Receivables, net	<u>187,986</u>	<u>170,117</u>
 Net financial assets before donor-imposed restrictions	 2,591,643	 2,428,636
 Less: Donor Imposed Restrictions: Gloucester County Transit	 216,744	 216,744
Board Designated Funds	46,108	46,108
Allocations Payable	321,164	320,420
Donor Choice Payable	<u>98,068</u>	<u>101,958</u>
 Financial assets available to meet cash needs for general expenditures within one year	 <u>\$ 1,909,559</u>	 <u>\$ 1,743,406</u>

The Agency follows the specialized accounting and reporting principles outlined in ASC 958-210, *Qualitative Disclosure Requirements*. As a federated fundraising organization, United Way of Gloucester County receives significant contributions each year from donors, which are available to meet annual cash needs for general expenditures. Allocations to agencies are paid monthly over a 12-month period. During the same 12-month period, additional contributions are received from donors. It is recommended local United Ways have a goal to achieve and maintain a funded reserve balance of three to six months of annual operating expenses and program funding. This provides the means by which both the local United Way, and agencies receiving funding, can sustain operations for a set period of time. This also allows time to develop alternative plans if there is an unanticipated decline in available funds.

Note 17 – Uncertainty in Income Taxes

The Agency follows the provisions of ASC 740 “*Accounting for Uncertainties in Income Taxes*”. This addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return are reported properly in the financial statements. The Corporation recognizes the tax benefit from an uncertain position when, based on technical merits, it is more likely than not the position will be sustained on examination by the taxing authorities.

The Agency has reviewed tax positions taken in filings with federal and state jurisdictions and believes those positions would be sustained should the filings be examined by the relevant taxing authority. For federal income tax purposes, the returns remain open for possible examination three years after they are filed. The Organization’s policy is to recognize interest and penalties on unrecognized tax benefits in other expenses in the statement of activities. No interest and penalties were recorded during the years ended June 30, 2025 and 2024.

Note 18 – Subsequent Events

The Agency has evaluated subsequent events through September 24, 2025 which is the date the financial statements were available to be issued. The Agency has determined there were no events or matters other than what was noted above that require additional disclosure or recognition in accordance with accounting principles generally accepted in the United States of America.

SUPPLEMENTAL INFORMATION

**UNITED WAY OF GLOUCESTER COUNTY
SCHEDULE OF INVESTMENTS
JUNE 30,**

<u>DESCRIPTION</u>	<u>Maturity Date</u>	<u>2025 Cost</u>	<u>2024 Cost</u>
Fvcbankcorp Inc. CD 5.4%	9/17/2024	-	240,000
Key Bank NA CD 5.4%	12/19/2024	-	240,000
Citizens Bank NA CD 5.4%	3/19/2025	-	240,000
Financial Square Treasury MMF	N/A	766,589	476,818
Parkway Bank CD 4.3%		240,000	-
State Bank of India CD 4.35%		240,000	-
		<hr/>	<hr/>
Total Investments		1,246,589	1,196,818
Unrealized Gain (Loss) on Investments		(226)	862
Accrued Income		9,072	3,731
		<hr/>	<hr/>
		<u>\$ 1,255,435</u>	<u>\$ 1,201,411</u>

See auditors' report on supplemental information.

UNITED WAY OF GLOUCESTER COUNTY, INC.
SCHEDULE OF BUDGET TO ACTUAL
FOR THE FISCAL YEAR ENDED JUNE 30, 2025

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Allocations/Awards	\$ -	\$ 421,212	\$ (421,212)
Less: Donor Designations	-	(131,069)	131,069
Sub-total	<u>-</u>	<u>290,143</u>	<u>(290,143)</u>
Salaries and Wages	275,000	245,934	29,066
Employee Benefits	32,350	25,530	6,820
Payroll Service	2,500	2,389	111
Payroll Taxes	23,200	20,015	3,185
Sub-total	<u>333,050</u>	<u>293,868</u>	<u>39,182</u>
Annual Dinner / Kickoff	9,000	480	8,520
Board and Operating Committee Expenses	1,500	-	1,500
Building and Equipment Maintenance and Purchases	14,250	9,075	5,175
Campaign Expenses	15,000	21,924	(6,924)
Community Outreach	5,000	10,649	(5,649)
Depreciation	13,500	12,476	1,024
Dues and Subscriptions	1,000	1,211	(211)
Insurance	9,850	12,137	(2,287)
Marketing and Promotions	8,500	-	8,500
Occupancy	10,850	7,569	3,281
Office Equipment Repairs and Maintenance	10,250	13,040	(2,790)
Other Expenses	7,500	4,466	3,034
Postage and Shipping	4,250	(310)	4,560
Printing	8,500	4,604	3,896
Professional Fees	28,500	22,630	5,870
Special Grants and Programs	100,000	71,629	28,371
Special Projects	5,500	-	5,500
Staff Training	1,000	-	1,000
Supplies	5,250	3,458	1,792
Telephone	7,500	7,569	(69)
Travel and Transportation	5,000	6,987	(1,987)
Sub-total	<u>271,700</u>	<u>209,594</u>	<u>62,106</u>
United Way Worldwide Dues	<u>17,500</u>	<u>8,369</u>	<u>9,131</u>
Total	<u>\$ 622,250</u>	<u>\$ 801,974</u>	<u>\$ (179,724)</u>

See auditors' report on supplemental information.